



# UNITED STATES ASSOCIATE PRICELIST

## HOW TO SAVE ON YOUR ORDER

- **Auto Order Savings**—Sign up for Auto Order to receive 10 percent off your monthly shipment.
- **Initial Order Reward Savings**—New Associates can qualify to receive a 10 percent reward based on their initial order when they set up an Auto Order. To receive the 10 percent reward, new Associates must place an initial order, and then set up a reoccurring order through Auto Order. The reward will be split in half and paid during the next two automatically processed Auto Orders: 5 percent will be paid during the new Associate's first weekend-processed Auto Order, and 5 percent will be paid during the second weekend-processed Auto Order.

## UNITED STATES PACKS

ITEM #	DESCRIPTION	SUGGESTED RETAIL	POINTS	PREFERRED PRICE
<b>FEATURED PRODUCT PACKS</b>				
107	MyHealthPak (Log on to the shopping cart and create yours today!)			
100	HealthPak (56 packets) Each packet includes: Vita-Antioxidant (2), Core Minerals (2), MagneCal D (1), CellSentials Booster (1)	\$144.05	100	<b>\$130.95</b>
426	Deluxe Digestion & Detox Pack HealthPak (1 pack), USANA Probiotic (1 pack), BiOmega (1 bottle), Vitamin D (1 bottle), Proflavanol C <sup>100</sup> (1 bottle), USANA Digestive Enzyme (1 bottle), Hepasil DTX (1 bottle), MySmart Shake Plant Protein Base (2 bags), MySmart Shake Fibergy Plus Booster (1 bag)	\$461.45	300	<b>\$419.50</b>
428	Digestion & Detox Pack MySmart Shake Plant Protein Base (1 bag), MySmart Shake Fibergy Plus Booster (1 bag), USANA Probiotic (1 pack), USANA Digestive Enzyme (1 bottle), Hepasil DTX (1 bottle)	\$180.13	113	<b>\$163.75</b>
352	Perfectly Beautiful Sensé Pack Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal Crème, Perfecting Essence	\$148.39	107	<b>\$134.90</b>
<b>ADDED-VALUE OFFERS</b>				
These added-value offers are available on initial orders only. You will receive the listed items by combining any products and/or packs that total the points indicated.				
N/A	Custom Product Pack, 8 cycles of Business Accelerator Suite, 1 U.S. National Celebration pass		250	
N/A	Custom Product Pack, 13 cycles of Business Accelerator Suite, 1 International Convention pass		400	
N/A	Custom Product Pack, 13 cycles of Business Accelerator Suite, 1 U.S. National Celebration pass, 1 Int'l. Convention pass		500	
<b>SENSÉ PACKS</b>				
350	Deluxe Pack w/ Perfecting Essence Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal Crème, Perfecting Essence, Eye Nourisher, Rice Bran Polisher, Nutritious Crème Masque	\$188.05	130	<b>\$170.95</b>
350	Deluxe Pack w/ Serum Intensive Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal Crème, Serum Intensive, Eye Nourisher, Rice Bran Polisher, Nutritious Crème Masque	\$188.05	130	<b>\$170.95</b>
350	Deluxe Pack 4-Pack w/ Perfecting Essence (Great for retailing)	\$496.05	250	<b>\$450.95</b>
350	Deluxe Pack 4-Pack w/ Serum Intensive (Great for retailing)	\$496.05	250	<b>\$450.95</b>
351	Sensé Basic Pack Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal Crème	\$94.55	65	<b>\$85.95</b>
351	Sensé Basic 4-Pack (Great for retailing) Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal Crème	\$246.40	125	<b>\$224.00</b>
354	Sensé Hair & Body Pack Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher, Intensive Hand Therapy	\$87.95	50	<b>\$79.95</b>
360	Sensé Shower Pack Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel	\$48.35	25	<b>\$43.95</b>

Find USANA logo gear and customizable business-building tools by logging on to the shopping cart on The Hub and selecting Logo Merchandise from the drop down menu.  
 Prices effective August 7, 2017.  
 Prices and availability are subject to change.  
 Auto Order price is 10 percent less than the Preferred Price.  
 The suggested retail price is 10 percent more than the Preferred Price.  
 USANA Health Sciences, Inc.  
 SA510.010199

## NUTRITIONALS

ITEM #	DESCRIPTION	SUGGESTED RETAIL	POINTS	PREFERRED PRICE
<b>ESSENTIAL NUTRITION</b>				
107	MyHealthPak (Log on to the shopping cart and create yours today!)			
100	HealthPak (56 packets) Each packet includes: Vita-Antioxidant (2), Core Minerals (2), MagneCal D (1), CellSentials Booster (1)	\$144.05	100	\$130.95
101	CellSentials (112 tablets Core Minerals, 112 tablets Vita-Antioxidant)	\$58.25	35	\$52.95
102	Core Minerals (112 tablets)	\$20.30	12	\$18.45
103	Vita-Antioxidant (112 tablets)	\$43.95	27	\$39.95
<b>OPTIMIZERS</b>				
109	Vitamin D (84 tablets)	\$23.05	16	\$20.95
110	Proflavanol C <sup>100</sup> (56 tablets)	\$46.15	35	\$41.95
120	MagneCal D (112 tablets)	\$24.15	15	\$21.95
121	Active Calcium Chewable (112 tablets)	\$29.65	20	\$26.95
122	BiOmega (56 gelcaps)	\$26.35	16	\$23.95
123	CoQuinone 30 (56 gelcaps)	\$41.75	30	\$37.95
126	Ginkgo-PS (112 tablets)	\$38.45	25	\$34.95
128	Palmetto Plus (30 gelcaps)	\$31.85	18	\$28.95
129	PhytoEstrin (90 tablets)	\$25.25	17	\$22.95
131	Procosa (84 tablets)	\$36.25	22	\$32.95
134	Visionex (56 tablets)	\$36.25	25	\$32.95
141	Pure Rest (56 tablets)	\$18.65	14	\$16.95
143	Booster C 600 (28 stick packs)	\$38.45	22	\$34.95
146	Proglucamune (56 tablets)	\$50.55	32	\$45.95
<b>DIGESTION/DETOX</b>				
108	USANA Probiotic (14 stick packs)	\$30.75	20	\$27.95
111	USANA Digestive Enzyme (56 tablets)	\$34.05	25	\$30.95
135	Hepasil DTX (84 tablets)	\$39.55	26	\$35.95
<b>MOTHER/CHILD</b>				
104	Body Rox (84 tablets)	\$26.35	17	\$23.95
105	Usanimals (56 tablets)	\$16.45	10	\$14.95
144	BiOmega Jr. (14 packets)	\$19.75	13	\$17.95
151	Prenatal CellSentials (112 tablets Core Minerals, 112 tablets Vita-Antioxidant)	\$58.25	35	\$52.95
<b>FOODS &amp; ENERGY</b>				
<b>MYSMART SHAKE BASES</b>				
205	MySmart Shake Soy (14 servings)	\$39.55	21	\$35.95
206	MySmart Shake Plant (14 servings)	\$41.75	20	\$37.95
207	MySmart Shake Whey (14 servings)	\$39.55	21	\$35.95
<b>MYSMART SHAKE BOOSTERS</b>				
208	MySmart Shake Protein Plus (28 servings)	\$24.15	10	\$21.95
226	MySmart Shake Fibergy Plus (28 servings)	\$34.05	22	\$30.95
<b>MYSMART SHAKE FLAVOR OPTIMIZERS</b>				
280	MySmart Shake Dark Chocolate (7 stick packs)	\$7.65	2	\$6.95
281	MySmart Shake Peach Mango (7 stick packs)	\$7.65	2	\$6.95
282	MySmart Shake Banana (7 stick packs)	\$7.65	2	\$6.95
283	MySmart Shake Strawberry (7 stick packs)	\$7.65	2	\$6.95
284	MySmart Shake Milk Chocolate (7 stick packs)	\$7.65	2	\$6.95
285	MySmart Shake Matcha Green Tea (7 stick packs)	\$7.65	2	\$6.95
288	MySmart Shake Cappuccino (7 stick packs)	\$7.65	2	\$6.95
289	MySmart Shake Orange Cream (7 stick packs)	\$7.65	2	\$6.95

Find USANA logo gear and customizable business-building tools by logging on to the shopping cart on The Hub and selecting Logo Merchandise from the drop down menu.

Prices effective August 7, 2017.

Prices and availability are subject to change.

Auto Order price is 10 percent less than the Preferred Price.

The suggested retail price is 10 percent more than the Preferred Price.

USANA Health Sciences, Inc.

SA510.010199

## FOODS & ENERGY (CONT.)

ITEM #	DESCRIPTION	SUGGESTED RETAIL	POINTS	PREFERRED PRICE
<b>MYSMART SHAKE BASES 28 SINGLE-SERVE PACKS</b>				
255	MySmart Shake Soy (28 servings)	\$76.95	25	<b>\$69.95</b>
256	MySmart Shake Plant (28 servings)	\$82.45	25	<b>\$74.95</b>
257	MySmart Shake Whey (28 servings)	\$76.95	25	<b>\$69.95</b>
<b>NUTRIMEAL MEAL REPLACEMENT</b>				
210	Nutrimeal Dutch Chocolate, Protein Drink Mix (9 servings)	\$34.05	20	<b>\$30.95</b>
211	Nutrimeal French Vanilla, Protein Drink Mix (9 servings)	\$34.05	20	<b>\$30.95</b>
<b>RESET KIT</b>				
251	5-Day RESET Kit Nutrimeal Dutch Chocolate (8 single-serve pouches) Nutrimeal French Vanilla (7 single-serve pouches) USANA Probiotic (5 stick packs), HealthPak (10 packets) 5-Day RESET guide (1), RESET Tracker Card (1)	\$109.95	60	<b>\$99.95</b>
<b>ACCESSORIES</b>				
752	MySmart BlenderBottle® (BPA-free)	\$8.25	0	<b>\$8.25</b>
752	USANA BlenderBottle® (BPA-free)	\$5.95	0	<b>\$5.95</b>
754	Pedometer	\$15.45	0	<b>\$15.45</b>
291	Pedometer / BlenderBottle® Duo	\$17.95	0	<b>\$17.95</b>
<b>REV3</b>				
138	Rev3 Energy (12 cans)	\$36.80	16	<b>\$33.45</b>
139	Rev3 Energy Surge Pack (14 stick packs)	\$37.35	25	<b>\$33.95</b>
139	Rev3 Energy Surge Pack (28 stick packs)	\$61.00	40	<b>\$55.45</b>
<b>SENSÉ BEAUTIFUL SCIENCE</b>				
<b>SKIN CARE</b>				
<b>BASICS</b>				
300	Gentle Daily Cleanser	\$19.20	12	<b>\$17.45</b>
301	Hydrating Toner	\$16.45	10	<b>\$14.95</b>
302	Daytime Protective Emulsion w/ SPF 15	\$41.20	32	<b>\$37.45</b>
303	Night Renewal Crème	\$39.00	29	<b>\$35.45</b>
<b>ENHANCERS</b>				
304	Serum Intensive	\$46.15	36	<b>\$41.95</b>
305	Perfecting Essence	\$53.85	42	<b>\$48.95</b>
306	Eye Nourisher	\$26.35	20	<b>\$23.95</b>
307	Rice Bran Polisher	\$17.00	10	<b>\$15.45</b>
308	Nutritious Crème Masque	\$19.75	13	<b>\$17.95</b>
<b>BODY &amp; HAIR CARE</b>				
311	Energizing Shower Gel	\$18.10	10	<b>\$16.45</b>
753	Shower Gel Pump	\$0.25	0	<b>\$0.25</b>
312	Revitalizing Shampoo	\$18.10	10	<b>\$16.45</b>
313	Nourishing Conditioner	\$19.75	11	<b>\$17.95</b>
314	Firming Body Nourisher	\$25.80	17	<b>\$23.45</b>
315	Intensive Hand Therapy	\$15.90	10	<b>\$14.45</b>
391	Body Polishing Glove	\$4.90	1	<b>\$4.45</b>
399	Whitening Toothpaste	\$9.85	5	<b>\$8.95</b>
760	Mirror	\$6.55	0	<b>\$5.95</b>

Find USANA logo gear and customizable business-building tools by logging on to the shopping cart on The Hub and selecting Logo Merchandise from the drop down menu.

Prices effective August 7, 2017.

Prices and availability are subject to change.

Auto Order price is 10 percent less than the Preferred Price.

The suggested retail price is 10 percent more than the Preferred Price.

USANA Health Sciences, Inc.

SA510.010199

## BUSINESS TOOLS

ITEM #	DESCRIPTION	SUGGESTED RETAIL	POINTS	PREFERRED PRICE
<b>PROSPECTING TOOLS</b>				
500	Health & Freedom Newspaper (25pk)			<b>\$18.95</b>
502	USANA Product Information Booklet			<b>\$1.50</b>
502	USANA Product Information Booklet (10pk)			<b>\$15.45</b>
504	InCelligence Brochure (10pk)			<b>\$3.50</b>
510	Associate Pricelist (25pk)			<b>\$3.25</b>
519	Product Catalog (10pk)			<b>\$10.95</b>
520	Mini Product Brochure (10pk)			<b>\$3.45</b>
530	MySmart Foods Mini Brochure (10pk)			<b>\$3.95</b>
580	Getting Started Workbook (10pk)			<b>\$12.45</b>
720	InCelligence VR Glasses (While supplies last)			<b>\$6.50</b>
<b>BUSINESS DEVELOPMENT SYSTEM (BDS) FOR NEW ASSOCIATES ONLY</b>				
450	Business Development System (Starter Kit) Includes 3 cycles of Business Accelerator Suite. (To qualify for Business Accelerator Suite, you must remain on a monthly 100 SVP Auto Order.)			<b>\$29.95</b>
<b>BUSINESS-BUILDING TOOLS</b>				
824	Business Accelerator Suite 4-week subscription Includes: Team Manager / Personal Website / Customer Connect / Communication Edge			<b>\$19.95</b>
<b>USANA TRUE HEALTH FOUNDATION-CHARITABLE GIVING</b>				
899	Area of Greatest Need			<b>\$100.00</b>
899	Area of Greatest Need			<b>\$25.00</b>
899	Area of Greatest Need			<b>\$10.00</b>
899	Area of Greatest Need			<b>\$1.00</b>
899	Sanoviv Guest Assistance			<b>\$100.00</b>
899	Sanoviv Guest Assistance			<b>\$25.00</b>
899	Sanoviv Guest Assistance			<b>\$10.00</b>
899	Children's Hunger Fund			<b>\$100.00</b>
899	Children's Hunger Fund			<b>\$25.00</b>
899	Children's Hunger Fund			<b>\$10.00</b>
899	Usanimals Donation	\$16.45	<b>10</b>	<b>\$14.95</b>

### ORDER INFORMATION

ORDER ONLINE AT [USANA.COM](http://USANA.COM)

### CUSTOMER SERVICE

Office Hours: M-F 6:30 a.m. to 9:00 p.m. (MT)

English: toll-free 1-888-950-9595 or 1-801-954-7200 ~ Español: Línea gratuita 1-888-683-8383 o 1-801-954-7373 ~ Français: Numéro sans frais 1-888-782-8282 ou 1-801-954-7272 ~ 中文: 免費專線 1-888-805-2525 ~ 1-801-954-7878 ~ [CustomerService@usana.com](mailto:CustomerService@usana.com)

### SHIPPING AND HANDLING

Your shipping cost will be an estimated actual freight cost plus a \$2.00 handling fee. Your shipping charge will be an estimate made at the time of your order. The estimate is a computer generated charge and is calculated using the weight of the product and the fill material.

Will Call orders may be picked up between the hours of 8:00 a.m. and 6:00 p.m. (MT), Monday through Friday. There is no handling fee with

Will Call orders or orders processed automatically through Auto Order.

### CORPORATE OFFICE

USANA Health Sciences, Inc. ~ 3838 West Parkway Blvd., Salt Lake City, Utah 84120 USA ~ (801) 954-7100

Find USANA logo gear and customizable business-building tools by logging on to the shopping cart on The Hub and selecting Logo Merchandise from the drop down menu.

Prices effective August 7, 2017.

Prices and availability are subject to change.

Auto Order price is 10 percent less than the Preferred Price.

The suggested retail price is 10 percent more than the Preferred Price.

USANA Health Sciences, Inc.

SA510.010199