

### CANADA

# **ASSOCIATE PRICE LIST**

SIGN UP FOR AUTO ORDER TO **RECEIVE 10 PER CENT OFF** YOUR MONTHLY SHIPMENT. SUGGESTED RETAIL PRICE IS 10 PER CENT MORE THAN THE PREFERRED PRICE.

# PRODUCT EXPERIENCE PACKS

ITEM #	DESCRIPTION	SUGGESTED RETAIL	PREFERRED PRICE	POINTS	PC BONUS PAYOUT/POINTS
for their in	med packs are ONLY available to Preferred Customers and Affilliates itial order. Initial Order Reward is not available with the purchase of these acks and they are not eligible for Auto Orders.	9			
483	Shake It Up Pack Healthpak (1), Probiotic (2), Proflavanol C100 (1), BiOmega (1), Dutch Chocolate Nutrimeal (2), French Vanilla Nutrimeal (1), Green/Black Blender Bottle (1)	\$423.50	\$385.00	200	\$38.50/140
477	Health Foundation Pack HealthPak (1), USANA Probiotic (2), Proflavanol C200 (1), BiOmega (1), CoQuinone 100 (1)	\$399.30	\$363.00	200	\$36.30/140
Initial Orde	med packs are ONLY available to new Associates to activate their USANA or Reward is not available with the purchase of these product packs and ot eligible for Auto Orders.	A business.			
608	Experience Pack CoQuinone 100 (1), BiOmega (1), HealthPak (1), USANA Probiotic (2), ProflavanolC200 (1), 3-Month Access to Business Accelerator Suite, 2 Convention Tickets for \$99 each, 100-point Platinum PaceSetter Boo	oster,	\$399.00	200	\$39.90/140
609	Premium Experience Pack BiOmega (2), USANA Probiotic (2), HealthPak (2), USANA Digestive E Procosa (1), Nutrimeal Free Active 14-pack (1), Nutrimeal Active Choco ProflavanolC200 (1), MagneCal D (2), Hepa+ (1), Coquinone 100 (1), 13-Month Access to Business Accelerator Suite, 2 Convention Tickets f 200-point Platinum PaceSetter Booster, First Year Associate Members Personalized E-Commerce Website, Access to Mobile App	olate gusset (1), for \$99 each,	\$853.00	400	\$85.30/280
610	Ultimate Experience Pack Biomega (2), Probiotic (2), HealthPak (2), USANA Digestive Enzyme ( USANA Copa Prime+ (2), Visionex DS (2), Vitamin D (2), Proflavanol C CoQuinone 100 (2), Hepa+ (2), MagneCalD (2), Pure Rest (2), Mind + B 13-Month Access to Business Accelerator Suite, 2 Convention Tickets f 300-point Platinum PaceSetter Booster, First Year Associate Members Personalized E-Commerce Website, Access to Mobile App	2200 (2), Body Balance (2), for \$99 each,	\$1165.00	600	\$116.50/420
	VALUE OFFER			050	
N/A N/A	Custom Product Pack, 9 cycles of Business Accelerator Suite Custom Product Pack, 15 cycles of Business Accelerator Suite			250 500	
The follow at a specia	ing custom packs are great options to introduce customers to USANA of price, and can be added to Auto Orders. Additionally, these can be pured value with any of the above experience packs for the initial order.	chased			
160	Essentials Pack	\$216.70	\$197.00	100	\$19.70/13
613	Thrive Menopause Support Pack	\$171.60	\$156.00	74	\$15.60/52

<sup>\*200</sup> points is required to activate your three Business Centers, making you commission qualified. Auto Order Reward is not applicable

# **NUTRITIONALS**

TEM #	DESCRIPTION	SUGGESTED RETAIL	PREFERRED PRICE	POINTS	PC BONUS PAYOUT/POIN
SSENTI	AL NUTRITION				
100	HealthPak (56 packets)	\$184.80	\$168.00	100	\$16.80/70
	Each packet includes: Vita Antioxidant (2), Core Minerals (2),				,
	MagneCal D (1), CellSentials Booster (1)				
101	CellSentials (112 tablets Core Minerals, 112 tablets Vita Antioxidant)	\$79.20	\$72.00	35	\$7.20/25
102	Core Minerals (112 tablets)	\$29.70	\$27.00	12	\$2.70/8
103	Vita Antioxidant (112 tablets)	\$59.40	\$54.00	26	\$5.40/18
104	Body Rox (84 tablets)	\$37.40	\$34.00	15	\$3.40/11
105	Usanimals (56 tablets)	\$28.60	\$26.00	10	\$2.60/7
151	Prenatal CellSentials (112 tablets Prenatal Core Minerals,	\$79.20	\$72.00	35	\$7.20/25
101	112 tablets Prenatal Vita Antioxidant)	Ψ73.20	Ψ, Σ.σσ		ψ7.23, 23
	•				
PTIMIZ					
109	Vitamin D (168 tablets)	\$35.20	\$32.00	16	\$3.20/11
110	Proflavanol C <sup>100</sup> (56 tablets)	\$62.70	\$57.00	34	\$5.70/24
137	Proflavanol C <sup>200</sup> (56 tablets)	\$86.90	\$79.00	43	\$7.90/29
120	MagneCal D (112 tablets)	\$38.50	\$35.00	15	\$3.50/11
113	Visionex DS (28 tablets)	\$53.90	\$49.00	25	\$4.90/18
122	BiOmega (56 gelcaps)	\$42.90	\$39.00	16	\$3.90/11
123	CoQuinone 30 (56 gelcaps)	\$62.70	\$57.00	30	\$5.70/21
126	USANA CopaPrime+ (56 tablets)	\$59.40	\$54.00	26	\$5.40/18
128	Palmetto Plus (28 gelcaps)	\$50.60	\$46.00	14	\$4.60/9
129	USANA EstroPro (56 tablets)	\$42.90	\$39.00	18	\$3.90/13
130	Poly C (112 tablets)	\$30.80	\$28.00	10	\$2.80/7
131	Procosa (84 tablets)	\$50.60	\$46.00	21	\$4.60/14
142	CoQuinone 100 (56 gelcaps)	\$85.80	\$78.00	42	\$7.80/29
143	Booster C600 (28 stick packs)	\$53.90	\$49.00	20	\$4.90/14
144	BiOmega Jr. (14 packs)	\$29.70	\$27.00	10	\$2.70/7
145	USANA Iron (28 tablets)	\$33.00	\$30.00	13	\$3.00/9
146	Proglucamune (56 tablets)	\$72.60	\$66.00	32	\$6.60/22
156	Advanced Collagen (28 Servings)	\$52.80	\$48.00	17	\$4.80/12
-		Ψ02.00	Ψ-10.00		Ψ4.00/12
	ON/DETOX				
108	USANA Probiotic (14 stick packs)	\$45.10	\$41.00	20	\$4.10/14
111	USANA Digestive Enzyme (56 tablets)	\$41.80	\$38.00	20	\$3.80/14
135	Hepa+ (84 tablets)	\$50.60	\$46.00	22	\$4.60/15
OOD &	RELAXATION				
115	Mind+Body Balance (28 tablets)	\$29.70	\$27.00	10	\$2.70/7
141	Pure Rest (56 tablets)	\$24.20	\$22.00	10	\$2.20/7
VEIG	HT MANAGEMENT				· · · · ·
JTRITI	ONALS				
147	Active+ (84 tablets)	\$51.70	\$47.00	20	\$4.70/14
JTRIME	EAL MEAL REPLACEMENT				
210	Nutrimeal Dutch Chocolate (9 servings)	\$39.60	\$36.00	15	\$3.60/11
211	Nutrimeal Vanilla (9 servings)	\$39.60	\$36.00	15	\$3.60/11
214	Nutrimeal Dutch (28 single-serve pouches)	\$118.80	\$108.00	33	\$10.80/23
215	Nutrimeal Vanilla (28 single-serve pouches)	\$118.80	\$108.00	33	\$10.80/23
257	Nutrimeal Active Meal Replacement Shake, Whey Vanilla	\$71.50	\$65.00	20	\$6.50/14
237	(14 single-serve pouches)	\$71.50	\$65.00	20	\$0.50/14
258	Nutrimeal Active Meal Replacement Shake, Whey Chocolate (14 single-serve pouches)	\$71.50	\$65.00	20	\$6.50/14
260	Nutrimeal Active Meal Replacement Shake, Whey Chocolate (14 servings)	\$63.80	\$58.00	21	\$5.80/15
261	Nutrimeal Active Meal Replacement Shake, Whey Vanilla (14 servings)	\$63.80	\$58.00	21	\$5.80/15
263	Whey Protein Isolate	\$104.50	\$95.00	23	\$9.50/28
272	Nutrimeal Free Active Meal Replacement Shake,	Ţ.J 1.JU	<b>‡30.30</b>		75.00/20
<i>414</i>	Plant Protein, Vanilla (14 Servings)	\$68.20	\$62.00	21	\$6.20/15
277		φυσ.ZU	Φ0∠.00	Z1	φυ.20/13
273	Nutrimeal Free Active Meal Replacement Shake,				
	Plant Protein, Vanilla (14 single-serve pouches)	\$82.50	\$75.00	21	\$7.50/15

Find USANA logo gear and customizable business-building tools by logging on to the shopping cart on The Hub and selecting Logo Merchandise from the drop down menu.

Prices and availability are subject to change.

Auto Order price is 10 per cent less than the Preferred Price.

The suggested retail price is 10 per cent more than the Preferred Price.

# WEIGHT MANAGEMENT (CONT.)

ITEM #	DESCRIPTION	SUGGESTED	PREFERRED	POINTS	PC BONUS
11 = 11 = #	DESCRIPTION	RETAIL	PRICE	1011113	PAYOUT/POIN
NGESTIN	/E HEALTH				
201	Detox Tea Mix (28 single-serve stick packs)	\$41.80	\$38.00	16	\$3.80/11
224	Fibergy Active (28 servings)	\$47.30	\$43.00	18	\$4.30/13
JSANA E		<del>+ 11100</del>	<b>4</b> . G. G G		<del>+ 1.0 0, 10</del>
231	Decadent Vanilla Collagen Protein Bar (14 bars)	\$52.80	\$48.00	15	\$4.80/10
236	Peanut Butter Snack Bar (14 bars)	\$28.60	\$26.00	5	\$2.60/4
246	Coconut Craze Collagen Protein Bar (14 bars)	\$52.80	\$48.00	15	\$4.80/10
	-	Ψ32.00	φ-10.00		ψ4.00/10
	NUTRITION KITS	¢171.60	¢1E6.00	FO	¢1E 60 /41
253	Jumpstart Kit  Nutrimoal Active Meal Penlacement Shake, Whoy Checolate (11 Single Serve I	\$171.60	\$156.00	58	\$15.60/41
	Nutrimeal Active Meal Replacement Shake, Whey Chocolate (11 Single Serve F Nutrimeal Active Meal Replacement Shake, Whey Vanilla (10 Single Serve Pou				
	USANA Probiotic (7 stick packs), HealthPak (14 packets), Active+ (1 bottle),	icries),			
	Jumpstart Box containing items listed above (1), Jumpstart Insert (1),				
	Program Insert (QR Codes to Program Guide + Journal + Lifestyle Guide) (1)				
253	Jumpstart Kit	\$183.70	\$167.00	60	\$16.70/42
	Nutrimeal Free Active Meal Replacement Shake, Plant Protein,				,
	Vanilla (21 Single Serve Pouches), USANA Probiotic (7 stick packs), HealthPak	(14 packets),			
	Active+ (1 bottle), Jumpstart Box containing items listed above (1), Jumpstart	Insert (1),			
	Program Insert (QR Codes to Program Guide + Journal + Lifestyle Guide) (1)				
440	Transform Kit Variety	\$286.00	\$260.00	83	\$26.00/58
	Nutrimeal Active Meal Replacement Shake, Whey Chocolate (14 Single				
	Serve Pouches), Nutrimeal Active Meal Replacement Shake, Whey Chocolate				
	(14 Servings), 2 x Nutrimeal Active Meal Replacement Shake, Whey Vanilla				
	(14 Servings), Hydration Drink (28 single-serve stick packs), Active+ (1 bottle)				
4.41	Program Insert (QR Codes to Program Guide + Journal + Lifestyle Guide) (1)	#170.70	415500		\$15.70./TT
441	Maintain Kit Variety	\$172.70	\$157.00	53	\$15.70/37
	Nutrimeal Active Meal Replacement Shake, Whey Chocolate (14 Single Serve Pouches), Nutrimeal Active Meal Replacement Shake, Whey				
	Vanilla (14 Servings), Fibergy Active (28 servings), Active+ (1 bottle),				
	Program Insert (QR Codes to Program Guide + Journal + Lifestyle Guide	e)			
ESET K		- /			
251	5-Day RESET Kit	\$115.50	\$105.00	45	\$10.50/32
201	(Not eligible for the 10 per cent price discount when placed on Auto Order)	Ψ110.00	Ψ.00.00		ψ10.00, 0 <u>2</u>
	Nutrimeal Dutch Chocolate (8 single-serve pouches)				
	Nutrimeal French Vanilla (7 single-serve pouches)				
	USANA Probiotic (5 stick packs), HealthPak (10 packets)				
	5-Day RESET guide (1), RESET Tracker Card (1)				
CCESS	DRIES				
752	USANA BlenderBottle® (BPA-free)	\$9.00	\$9.00	0	\$0.90/0
NERGY	& HYDRATION				
138	Rev3 Energy (12 cans)	\$45.10	\$41.00	6	\$4.10/4
139	Rev3 Energy Surge Pack (28 stick packs)	\$82.50	\$75.00	35	\$7.50/25
158	Fizzy Energy Drink	\$71.50	\$65.00	21	\$6.50/15
242	Hydration Drink (28 single-serve stick packs)	\$38.50	\$35.00	10	\$3.50/7
KINC	CARE				
	roducts are not eligible for the 10 per cent price discount when placed on A	uto Order.			
ELAVIV					
	CLEANSE				
330	Conditioning Makeup Remover	\$37.40	\$34.00	12	\$3.40/8
332	Gentle Milk Cleanser	\$45.10	\$41.00	15	\$4.10/11
333	Creamy Foam Cleanser	\$45.10	\$41.00	15	\$4.10/11
	TONE	A 4 =			*
331	Perfecting Toner	\$45.10	\$41.00	15	\$4.10/11
770	ENHANCE	¢00.00	<b>#80.00</b>	40	¢0.00/00
_339_	Vitalizing Serum	\$96.80	\$88.00	40	\$8.80/28

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# SKINCARE (CONT.)

ITEM #	DESCRIPTION	SUGGESTED RETAIL	PREFERRED PRICE	POINTS	PC BONUS PAYOUT/POINTS
340	Hydrating Eye Essence	\$67.10	\$61.00	22	\$6.10/15
341	Exfoliating Scrub + Mask	\$48.40	\$44.00	16	\$4.40/11
342	Hydrating + Lifting Sheet Mask	\$35.20	\$32.00	12	\$3.20/8
345	Radiant Facial Oil	\$96.80	\$88.00	40	\$8.80/28
	HYDRATE				
334	Protective Day Lotion	\$55.00	\$50.00	20	\$5.00/14
335	Protective Day Cream	\$55.00	\$50.00	20	\$5.00/14
336	Replenishing Night Gel	\$78.10	\$71.00	32	\$7.10/22
337	Replenishing Night Cream	\$78.10	\$71.00	32	\$7.10/22
344	Luminous Moisture Cream	\$64.90	\$59.00	25	\$5.90/18
355	Resurfacing Serum	\$134.20	\$122.00	67	\$12.20/47
CELAVIV	E POSTBIOTICS				
366	Postbiotic Barrier Balm	\$49.50	\$45.00	18	\$4.50/13
367	Celavive Postbiotic Rescue Serum	\$77.00	\$70.00	32	\$7.00/22
368	Celavive Postbiotic Calming Cleanser	\$47.30	\$43.00	15	\$4.30/11
369	Celavive Postbiotic Soothing Moisturizer	\$67.10	\$61.00	25	\$6.10/18
COMBIN	ATION PACKS				
354	Sensé Hair & Body Pack	\$119.90	\$109.00	50	\$10.90/35
	Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel,	Ψσ.σ.σ	4.55.55		4.0.00,00
	Firming Body Nourisher, Intensive Hand Therapy				
360	Sensé Shower Pack	\$71.50	\$65.00	25	\$6.50/18
	Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel	Ψ7σσ	400.00		<b>40.00</b> , 10
SENSÉ B	ODY & HAIR CARE				
311	Energizing Shower Gel	\$26.40	\$24.00	10	\$2.40/7
753	Shower Gel Pump	\$0.35	\$0.35	0	\$0.04/0
312	Revitalizing Shampoo	\$26.40	\$24.00	10	\$2.40/7
313	Nourishing Conditioner	\$27.50	\$25.00	10	\$2.50/7
314	Firming Body Nourisher	\$33.00	\$30.00	15	\$3.00/11
315	Intensive Hand Therapy	\$24.20	\$22.00	10	\$2.20/7
	Y LIVING	F	7		
392	USANA Oral Probiotic	\$30.80	\$28.00	10	\$2.80/7
392	USANA Whitening Toothpaste, featuring ADP-1	\$15.40	\$14.00	5	\$1.40/4
318	Foaming Hand Soap	\$13.40	\$10.00	2	\$1.00/1
310	i Jaming Hand Juap	φ11.00	\$10.00		φ1.00/1

### **INITIAL ORDER REWARD SAVINGS**

New Associates can qualify to receive a 10% reward based on their initial order when they set up an Auto Order. To receive the 10% reward, new Associates must place an initial order, and then set up a reoccurring order through Auto Order. The reward will be split in half and paid during the next two automatically processed Auto Orders: 5% will be paid during the new Associate's first weekend-processed Auto Order, and 5% will be paid during the second weekend-processed Auto Order.

## **BUSINESS TOOLS**

ITEM #	DESCRIPTION	SUGGESTED RETAIL	PREFERRED PRICE	POINTS	PC BONUS PAYOUT/POINTS
PROSPE	CTING TOOLS				
544	Discover USANA Booklet (5-pk)	\$4.95	\$4.95		
588	Active Nutrition Journal	\$6.00	\$6.00		
799	USANA Paper Bag, Small (10pk)	\$9.95	\$9.95		
799	USANA Paper Bag, Big (10pk)	\$14.95	\$14.95		
WELCON	ME KIT				
	FOR NEW ASSOCIATES ONLY				
454	Welcome Kit		\$12.00		
	Includes: Welcome Postcard, Business Accelerator Suite (3 cycles),				
	Get to Know USANA Booklet, Food/Fitness Guide,				
	Need-to-Know Policies, Online Resource Guide, Business Checklist,				
	Welcome Brochure, USANA Celavive Brochure.				
BUSINES	SS-BUILDING TOOLS				
824	Business Accelerator Suite 4-week subscription	\$21.95	\$21.95		

## THE USANA FOUNDATION-CHARITABLE GIVING

Includes: Team Manager / Personal Website / Customer Connect / Media Center

The USANA Foundation provides convenient denominations for your donation.

You may customize any of these in the USANA shopping cart.

621	Mini Garden Tower Bundle	\$40.00	
899	Sustainable Programs Donation	\$10.00 - 25.00	
899	Usanimals Donation	\$27.50 <b>\$25.00</b>	
	(Donate 1 Usanimals and USANA donates 2 in addition)		

#### ORDER INFORMATION

ORDER ONLINE AT USANA.COM

**CUSTOMER SERVICE** 

Salt Lake City call centre hours: M-F 7:00 a.m. to 7:00 p.m. (MT)

Toll-free: 1-888-950-9595 customerservice@usanainc.com

#### SHIPPING AND HANDLING

Your shipping charge will be an estimate made at the time of your order. The estimate is a computer generated charge and is calculated using the weight of the product and the fill material.

USANA Canada, Vancouver Office Hours

Monday, Tuesday, Friday 11 am to 7 pm

Wednesday, Thursday 1 pm to 9 pm

Please contact customer service for Saturday hours of operation.

USANA Canada, Toronto Office Hours

Monday, Tuesday, Friday 9 am to 5 pm

Wednesday, Thursday 9 am to 7 pm

#### **CORPORATE OFFICE**

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