



**Holiday Inn  
7007 N. High Street  
Worthington, OH 43085**

The objective of Steps to Success is to provide a simple and duplicable environment that includes recognition, training, and development opportunities for Associates and their guests surrounding key direct-selling business fundamentals: strategic planning, prospecting, interviews and appointments, sales, developing customers, and developing the next generation of leaders.

**Friday, October 25, 2013**

**1:00–5:00 p.m.**

**TBD**

- **Team-building** – Jordan Kemper, 2-Star Diamond Director, Top Grower, Top Income Earner
- **Know Your Numbers** – Matt Chionis, 2-Star Diamond Director, Top Income Earner, Top Active Associate Enroller
- **Your Gold Run** – Roundtable discussion
- **Leadership** – Roundtable discussion
- **Developing Leaders** – Matt Chionis

*\*Agenda subject to change*