

Six Ways to Earn Income with USANA

You already know that you can earn a great income with USANA through retail sales, weekly commissions, Leadership Bonuses, and incredible incentives. And now, USANA has added **two new ways** to help you **earn even more money** in your thriving business!



1. **Retail Sales**—Earn profits on the difference between wholesale and retail.
2. **Weekly Commissions**—Earn a starting commission up to 20% from your customers and the sales volume of your team.
3. **Lifetime Matching Bonus**—Sponsor new PaceSetters and receive up to a 15% match of their sales volume for the life of their USANA businesses.



4. **Incentives**—Be rewarded with luxury travel, prizes, and even extra cash through USANA's generous incentive programs.
5. **Leadership Bonus**—Participate in USANA's 3% worldwide weekly bonus pool.



6. **Elite Bonus**—Enrich your income with USANA's 1% quarterly bonus shared among the top 30 income earners.

Start earning the money you deserve today!

Log on to www.USANAtoday.com for more details on these great new additions.

\$91,000 is the average yearly income for an established, full-time USANA Associate. \$24,000 is the annual average of those who earned as little as one commission check each month. Total includes all earnings from the Compensation Plan, Leadership Bonus, Matching Bonus, contests, and incentives. Calculations based on earnings for fiscal year 2010. Figures should not be considered as guarantees or projections of actual earnings, which result only from consistent, successful sales efforts. To be considered in a rank's earnings, Associates must have earned checks at a median rank for at least 20 weeks. According to results from an in-house survey taken between 2004 and 2006, the primary reason 17% of USANA independent business owners join the company is to improve their financial future. 21% of that group earns a check at least once a month. Of those whose primary reason is to earn enough to replace a full-time income, 90% have been Associates for at least one year and 57% are full-time Gold Directors and above. The number of Gold Directors and above who have maxed at least 1 Business Center during the year equals less than 1% of all Associates. Those earning as little as one check a month equal approximately 3% of all Associates. If you include all 146,714 with the title of Associate, which includes Associates not actively building a business (acting as wholesale buyers), Associates who just joined (as little as one day), and those who are just beginning to build their customer base, the average yearly income is still \$656.77 with nearly one in three earning a check. To date, USANA has more than 170 Associates who are lifetime Million Dollar Club members.