



WHAT DO YOU WANT IN A HOME-BASED BUSINESS? The Highest Payout Percentage

- **Highest payout percentage of sales.**[†] More sales dollars going back to Associates in commissions.
 - **Anyone can succeed.** Based on your efforts, not when you start.
 - **Six different ways to earn income,** including USANA's unbeatable Matching Bonus.

Whether you are seeking a part-time, full-time, or big-time business, USANA offers a wealth of reasons it should be your direct selling opportunity of choice. Compare for yourself and see why USANA has been voted Distributor Choice "Best Company" 11 times by *MLM Insider!*

	PERCENTAGE OF SALES PAID IN COMMISSIONS [†]	NO GROUP VOLUME REQUIREMENT	NO BREAKAWAY VOLUME	OFFERS CARRYOVER VOLUME	WEEKLY PAYOUT	INTERNATIONAL/ SEAMLESS
USANA	45%	\$	\$	\$	\$	\$
HERBALIFE	32.9%					\$*
NUSKIN	42%					\$*
PRE-PAID	26.1%	\$				\$
RELIV	37.4%					\$
NATURE'S SUNSHINE	37.3%					

[†]Numbers were calculated using 2010 financial results for profitable reporting companies in the industry. China market differs. Does not breakout commissions separately in their public filings.

- **No group volume requirements.** You, and only you, are responsible for ensuring you are eligible to earn commissions.
- **No breakaway volume.** You aren't punished for helping your downline be successful with additional volume requirements.
- **Carryover volume.** As long as you remain eligible to earn income, you never lose any volume you've accumulated.
- **Commissions paid weekly.** You can start seeing results from your efforts in as little as one week!
- **International Seamless.** One organization allowing worldwide growth.

\$91,000 is the average yearly income for an established, full-time USANA Associate. \$24,000 is the annual average of those who earned as little as one commission check each month. Total includes all earnings from the Compensation Plan, Leadership Bonus, Matching Bonus, contests, and incentives. Calculations based on earnings for fiscal year 2010. Figures should not be considered as guarantees or projections of actual earnings, which result only from consistent, successful sales efforts. To be considered in a rank's earnings, Associates must have earned checks at a median rank for at least 20 weeks. According to results from an in-house survey taken between 2004 and 2006, the primary reason 17% of USANA independent business owners join the company is to improve their financial future, 21% of that group earns a check at least once a month. Of those whose primary reason is to earn enough to replace a full-time income, 90% have been Associates for at least one year and 57% are full-time Gold Directors and above. The number of Gold Directors and above who have maxed at least 1 Business Center during the year equals less than 1% of all Associates. Those earning as little as one check a month equal approximately 3% of all Associates. If you include all 146,714 with the title of Associate, which includes Associates not actively building a business (acting as wholesale buyers), Associates who just joined (as little as one day), and those who are just beginning to build their customer base, the average yearly income is still \$656.77 with nearly one in three earning a check. To date, USANA has more than 170 Associates who are lifetime Million Dollar Club members.