



October - December 2013

USANA NUTRITIONALS

TAKE AN ADDITIONAL 10 PERCENT OFF
PREFERRED PRICING BY SIGNING UP
FOR AUTO ORDER TODAY. VISIT
USANATODAY.COM TO GET STARTED!

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
ESSENTIALS			
101	Essentials (Mega Antioxidant, MultiMineral) (112 tablets/bottle)	30	\$55.00
100	HealthPak (56 packets/carton) Each Packet: 2 x Mega Antioxidant, 2 x MultiMineral, 1x Active Calcium Plus, 1 x AO Booster	100	\$170.00
MyHealthPak - Log on to the shopping cart and create yours today!			
CHILDREN'S HEALTH			
104	Body Rox (Teen Essentials: 84 tablets/bottle)	14	\$25.20
104	Body Rox (6 Pack)	55	\$120.90
105	Usanimals (Essentials for Kids: 56 tablets/bottle)	8	\$17.40
105	Usanimals (6 Pack)	30	\$82.70
121	Active Calcium Chewable (112 tablets/bottle)	15	\$30.50
144	BiOmega™ Jr. (14 x 2.5g)	5	\$13.10
OPTIMIZERS			
120	Active Calcium Plus (112 tablets/bottle)	15	\$28.00
122	BiOmega (56 soft gelcaps/bottle)	12	\$27.00
123	CoQuinone (56 soft gelcaps/bottle)	25	\$58.30
142	CoQuinone 100 (56 soft gelcaps/bottle)	30	\$69.60
124	E-Prime (60 caps/bottle)	12	\$27.80
126	Ginkgo-PS (112 tablets/bottle)	25	\$50.00
128	Palmetto Plus for Men (30 soft gelcaps/bottle)	17	\$32.20
129	PhytElle for Women (90 tablets/bottle)	17	\$32.20
130	Poly C (120 tablets/bottle)	10	\$22.60
131	Procosamine (84 tablets/bottle)	16	\$38.00
110	Proflavanol C ¹⁰⁰ (56 tablets/bottle)	35	\$58.00
134	Visionex (56 tablets/bottle)	25	\$46.10
109	Vitamin D (56 tablets/bottle)	10	\$17.40
DIGESTIVE HEALTH			
135	HepaPlus (84 tablets/bottle)	25	\$42.60
108	USANA Probiotic (14 sachets)	10	\$21.80
AUTO ORDER PACKS			
165	Heart Health Auto Order Pack Essentials, BiOmega, Proflavanol C ¹⁰⁰ , CoQuinone 100, E-Prime	100	\$227.20
163	Nutritionals Auto Order Pack (Auto Order & Enrolment only) Essentials, Active Calcium Plus, BiOmega, Procosamine, Proflavanol C ¹⁰⁰ , Fibery Plus	100	\$217.50

DIET & ENERGY

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
REV3			
138	Rev3 Energy™ Drink (12 x 250ml cans)	9	\$34.80
939	Rev3 Energy Surge (28 sachets/pack)	24	\$52.20
NUTRIMEAL			
210	Nutrimeal Drink Mix, Dutch Chocolate (540g)	17	\$33.50
211	Nutrimeal Drink Mix, French Vanilla (540g)	17	\$33.50
212	Nutrimeal Drink Mix, Wild Strawberry (540g)	17	\$33.50
214	Nutrimeal Bulk Pouches (30 Pack) 30 x Dutch Chocolate	30	\$82.70
215	Nutrimeal Bulk Pouches (30 Pack) 30 x French Vanilla	30	\$82.70
216	Nutrimeal Bulk Pouches (30 Pack) 30 x Wild Strawberry.	30	\$82.70

The Auto Order price is 10 percent less than the preferred price. The recommended retail price is 10 percent more than the preferred price.

DIET & ENERGY

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
SNACKS & BARS			
230	Nutrition Bar, Peanut Butter Crunch (14 bars)	20	\$41.30
230	Peanut Butter Crunch Nutrition Bar (6 Pack)	75	\$195.80
235	Choco Chip, Low GI Protein Snack - New!	18	\$42.00
236	Peanutty Bliss, Low GI Protein Snack - New!	18	\$42.00
237	Fudge Delight, Low GI Protein Snack - New!	18	\$42.00
RESET			
5-Day Jump Start (Single)			
251	1 x black RESET-branded enviro bag, 1 x mini-HealthPak, 5 x French Vanilla NUTRIMEAL pouches, 5 x Wild Strawberry NUTRIMEAL pouches, 5 x Dutch Chocolate NUTRIMEAL pouches, 5 x Peanut Butter Crunch Nutrition Bars (singles), 5 x Fudge Delite Snack (singles), 1 x RESET Program Guide	30	\$81.80
Phase 1 Transform			
463	1 x Essentials, 1 x French Vanilla Nutrimeal, 1 x Wild Strawberry Nutrimeal, 1 x Dutch Chocolate Nutrimeal, 1 x Peanut Butter Crunch Nutrition Bars (box), 1 x Fudge Delite Snack (box), 1 x Bulk Nutrimeal pouches (30 of Dutch Chocolate), 1 x RESET Program Guide, 4-week access to Healthy for Life ANZ Program	100	\$260.10
Phase 2 Maintain			
462	1 x Essentials, 1 x French Vanilla Nutrimeal, 1 x Wild Strawberry Nutrimeal, 1 x Dutch Chocolate Nutrimeal, 1 x Peanut Butter Crunch Nutrition Bars (box), 1 x Fudge Delite Snack (box), 1 x French Vanilla Nutrimeal pouch (single), 1 x RESET Program Guide, 4-week access to Healthy for Life ANZ Program	50	\$191.40
226	Fibery Plus (392g)	10	\$24.40
200	SoyaMax Protein Powder (406g)	15	\$34.80

SENSÉ BEAUTIFUL SCIENCE™

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
SKIN CARE & PERSONAL CARE			
302	Daytime Protective Emulsion with Sunscreen (38ml)	25	\$43.50
306	Eye Nourisher (12ml)	15	\$26.10
300	Gentle Daily Cleanser (120ml)	12	\$24.40
301	Hydrating Toner (120ml)	10	\$20.90
303	Night Renewal (38ml)	25	\$43.50
305	Perfecting Essence (30ml)	35	\$59.20
307	Rice Bran Polisher (75ml)	10	\$20.90
308	Nutritious Crème Masque (75ml)	13	\$24.40
304	Serum Intensive (30ml)	30	\$49.60
311	Energizing Shower Gel (240ml)	8	\$19.10
314	Firming Body Nourisher (225ml)	15	\$28.70
312	Revitalizing Shampoo (250ml)	8	\$19.10
313	Nourishing Conditioner (250ml)	8	\$19.10
399	Natural Whitening Toothpaste (Net Wt. 128g)	5	\$12.20
PACKS			
351	Sensé Basic Pack Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal	60	\$117.50
350	Sensé Deluxe Facial Care Pack w/ Perfecting Essence Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Perfecting Essence, Daytime Protective Emulsion and Night Renewal	100	\$187.10
350	Sensé Deluxe Facial Care Pack w/Serum Intensive Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Serum Intensive, Daytime Protective Emulsion and Night Renewal	100	\$187.10
350	Sensé Deluxe (4 Pack) w/ Perfecting Essence 4 x Gentle Daily Cleanser, 4 x Hydrating Toner, 4 x Rice Bran Polisher, 4 x Nutritious Crème Masque, 4 x Eye Nourisher, 4 x Perfecting Essence, 4 x Daytime Protective Emulsion and 4 x Night Renewal	200	\$522.00
354	Sensé Hair & Body Pack Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel and Firming Body Nourisher	30	\$74.00

The Auto Order price is 10 percent less than the preferred price. The recommended retail price is 10 percent more than the preferred price.

BUSINESS TOOLS

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
BUSINESS PACKS			
Basic Business Pack			
400	2 x Essentials, 1 x Active Calcium Plus, 1 x BiOmega, 1 x CoQuinone 100, 1 x Procosamine, 2 x Proflavanol C100, 1 x Fibergy Plus, 3 Cycles of The Income Maximizer*	200	\$345.00
Entrepreneur Pack – Nutritionals			
401	2 x HealthPak, 2 x Essentials, 2 x Proflavanol C100, 2 x Active Calcium Plus, 2 x Procosamine, 2 x CoQuinone 100, 4 x BiOmega, 2 x Fibergy Plus, 6 Cycles of The Income Maximizer*	500	\$820.00
Entrepreneur Pack – Fusion			
401	1 x HealthPak, 2 x Essentials, 1 x USANA Probiotic, 1 x Proflavanol C100, 2 x Active Calcium Plus, 2 x BiOmega, 1 x Procosamine, 1 x CoQuinone 100, 1 x French Vanilla Nutrimeal, 1 x Chocolate Bulk Nutrimeal pouches, 1 x Fibergy Plus, 1 x Peanut Butter Crunch Nutrition Bars (box), 1 x Gentle Daily Cleanser, 1 x Hydrating Toner, 1 x Daytime Protective Emulsion w/ Sunscreen, 1 x Night Renewal, 6 Cycles of The Income Maximizer*	500	\$820.00
Professional Pack			
404	2 x HealthPak, 2 x Essentials, 2 x Usanimals, 2 x USANA Probiotic, 2 x Vitamin D, 2 x Active Calcium Plus, 2 x BiOmega, 2 x CoQuinone 100, 2 x Procosamine, 2 x Proflavanol C ¹⁰⁰ , 2 x Rev3 Energy Surge Pack-14 pack, 1 x Dutch Chocolate Nutrimeal, 1 x French Vanilla Nutrimeal, 1 x Strawberry Bulk Nutrimeal pouches, 1 x Fibergy Plus, 1 x Peanut Butter Crunch Nutrition Bars (box), 1 x RESET™ 5-Day Jump Start w/ Blender Bottle, 1 x Gentle Daily Cleanser, 1 x Hydrating Toner, 1 x Daytime Protective Emulsion w/ Sunscreen, 1 x Night Renewal, 1 x Energizing Shower Gel, 1 x Revitalizing Shampoo, 1 x Nourishing Conditioner, 1 x Firming Body Nourisher, 2 x Natural Whitening Toothpaste, 2 x Health & Freedom Newspaper 14pk (English), 2 x Health Product Handbook 14pk (English), 21 Cycles of The Income Maximizer*	1250	\$2,195.00
BUSINESS DEVELOPMENT SYSTEM (BDS)			
English			
Business Development System**			
450	Jumpstart Your Success Magazine, Policies & Procedures and Compensation Plan Magazine, Health & Freedom Solution DVD (with Chinese subtitles), Health & Freedom Newspaper (single), Product Information Book, Getting Started CD and Checklist, Receipt Book, Window Decal, Income Maximizer and eApprentice.		\$30.00
Chinese			
Business Development System Chinese			
450	Jumpstart Your Success Magazine, Policies & Procedures and Compensation Plan Magazine, Health & Freedom Solution DVD (with Chinese subtitles), Health & Freedom Newspaper (single), Product Information Book, Getting Started CD and Checklist, Receipt Book, Window Decal, Income Maximizer and eApprentice.		\$30.00
**All new Associates are required to purchase a BDS from USANA at the time of their enrolment. BDS also includes: 3 free cycles of Online Business Services (To qualify for Online Business Services you must remain on a monthly 100SVP Auto Order).			
PRODUCT SALES AIDS			
English			
502	Product Information Book (Single)		\$4.50
502	Product Information Book (5 Pack)		\$21.50
503	Health Product Handbook (14 Pack)		\$22.00
503	Health Product Handbook (28 Pack)		\$36.00
506	Health Product Flyer (100 Pack - English & Chinese)		\$25.00
Chinese			
502	Product Information Book Chinese (Single)		\$4.50
502	Product Information Book Chinese (5 Pack)		\$21.50
506	Health Product Flyer (100 Pack - English & Chinese)		\$25.00
BUSINESS SALES AIDS			
English			
500	Health & Freedom Newspaper (14 Pack - English)		\$23.00
500	Health & Freedom Newspaper (28 Pack - English)		\$40.00
563	Health & Freedom Solution DVD (with Chinese subtitles)		\$5.00
576	Healthy Living with USANA Brochure (100 Pack - English)		\$27.00
824	Income Maximizer™		\$29.00
Chinese			
500	Health & Freedom Newspaper (14 Pack - Chinese)		\$23.00
500	Health & Freedom Newspaper (28 Pack - Chinese)		\$40.00
576	Healthy Living with USANA Brochure (100 Pack - Chinese)		\$27.00
563	Health & Freedom Solution DVD (with Chinese subtitles)		\$5.00
The Auto Order price is 10 percent less than the preferred price. The recommended retail price is 10 percent more than the preferred price.			

BUSINESS TOOLS

ITEM #	DESCRIPTION	SVP	PREFERRED PRICE
BUSINESS SUPPORT MATERIALS			
511	Retail Receipt Pad		\$3.50
593	Tax Invoice		\$4.90
ACCESSORY ITEMS			
720	USANA Enviro Shopping Bag (Single)		\$2.55
720	USANA Enviro Shopping Bag (14 Pack)		\$31.30
752	Blender Bottle		\$11.00

myUSANAgear

Don't forget to go to www.myUSANAgear.com for logo merchandise & personalised USANA tools (ie. business cards and flyers)

ORDER INFORMATION

Place new enrolments, orders and change your Auto Order online at www.usana.com.

No handling fee for orders placed online!

Shipping & Handling

Delivery by **Star Track**

Shipped order (online) \$10.00

Orders by phone, fax or mail - \$14.00 shipping (includes \$4 handling)

Auto Order \$10.00

Business Centre order handling fee \$3.00

Business Centre orders may be picked up Monday, Tuesday, Wednesday, Friday 8.30am - 5.00pm and Thursday 9.00am - 5.00pm & Saturday 9.00am - 12.00pm (AEST).

All Applications and Orders must be placed by 4.30pm (AEST).

USANA Customer Service - Phone: 02 9842 4600 Toll Free Phone: 1800 OUR USANA Fax: 1800 670 127

USANA Customer Service Email: custservanz@usana.com ANZ Technical Services Email: techservanz@usana.com

Customer Service Centre Hours of Operation: Monday, Tuesday, Wednesday & Friday 8.30am - 5.00pm, Thursday 9.00am - 5.00pm (AEST)

USANA Australia Pty Ltd 3 Hudson Ave Castle Hill NSW 2154 ABN 92 077 828 230

RETURNS & EXCHANGES POLICIES

ASSOCIATES

Policy 7.2.3 in Policies and Procedures: If an Associate elects to cancel his/her Associateship during the thirty (30) day period immediately following his/her enrolment, USANA will refund 100% of the price of the starter kit and all products purchased as part of an Associate's initial order (excluding shipping). The cancelling Associate must return the products and the entire Starter Kit to USANA, shipping prepaid, along with a letter explaining that he/she wishes to terminate his/her Associateship and receive a refund.

Please note that this 100% refund (less shipping) does not apply once an Associate places his/ her second product order.

After the initial order, an Associate may return to USANA products, including promotional materials and sales aids, purchased within the past twelve (12) months for a refund of ninety percent (90%) of the purchase price (less handling and delivery charges) if the merchandise is in resalable condition, unless otherwise required by law. Note that merchandise is NOT resalable if it is not listed in the current USANA price list or there are less than three (3) months shelf life remaining (by reference to the expiry date). Returns that result in refunds in excess of 100 points will result in the termination of the Associates or Preferred Customer Agreement. Moreover, USANA may deduct from the amount of the refund any commissions or bonuses the Associate may have received as a result of the products that he/she is returning.

Exchanges: An Associate may choose to exchange their product that was purchased within the past 12 months at a nominal cost. An exchange order will incur an Exchange Fee of \$5.50* in additional to any applicable shipping and handling costs.

PREFERRED CUSTOMERS

Policy 7.2.2 in the Policies and Procedures: USANA offers Preferred Customers a 100% 30-day money back guarantee on their initial (first) order. If for any reason the Preferred Customer is dissatisfied with any USANA product, he/she may return the product within 30 days for a replacement, exchange or full refund. After the initial order, a Preferred Customer may return to USANA products purchased within the past twelve (12) months for a refund of ninety percent (90%) of the purchase price (less handling and delivery charges) if the merchandise is in resalable condition, unless otherwise required by law. Note that merchandise is NOT resalable if it is not listed in the current USANA price list or there are less than three (3) months shelf life remaining (by reference to the expiry date). Returns that result in refunds in excess of 100 points could be deemed as a voluntary cancellation of the Preferred Customer Agreement.

Exchanges: A Preferred Customer may choose to exchange their product that was purchased within the past 12 months at a nominal cost. An exchange order will incur an Exchange Fee of \$5.50* in additional to any applicable shipping and handling costs.

RETAIL CUSTOMERS OF USANA ASSOCIATES

Policy 7.2.1 in Policies and Procedures: USANA obligates its Associates to honour the Company's 100%, unconditional, 30-day, money-back guarantee to all Retail Customers. If for any reason a Retail Customer is dissatisfied with any USANA product, he/she may return the product to the Associates from whom the product was purchased within thirty (30) days from the date of purchase for a replacement, exchange, or full refund of the purchase price. If the Retail Customer requests a refund, the Associates who sold the product to the Retail Customer must immediately refund the Retail Customer's purchase price. (Retail Customers must return merchandise to the Associates who sold it to them; USANA will not accept returned merchandise directly from Retail Customers.) The Associates, in turn, should complete a Customer Product Return Form and forward the form along with the original sales receipt and returned merchandise to USANA within ten (10) days of the Customer's return. USANA will then replace the returned merchandise with like product and ship it to the Associates. All retail customers must be provided with a copy of an official USANA sales receipt at the time of the sale.