



**Australian Associate Price List - January-March 2008**  
 澳大利亞直銷商價目表 - 2008年1月-3月



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ITEM #	DESCRIPTION	SVP	AUTOSHIP PRICE	ORDER VALUE PRICE	RRP
產品編號	產品名稱	銷售額分數	自動訂購價	會員價	零售價
<b>TRUE HEALTH 真正的健康</b>					
<b>USANA Nutritionals - Essentials</b> USANA 營養品 - 基本營養素					
104	Body Rox (Teen Essentials: 84 tablets/bottle) 青少年營養素 (青少年基本營養素:每瓶84粒)	14	\$ 29.00	\$ 32.20	\$ 38.70
101	Essentials (Mega Antioxidant, MultiMineral) (112 tablets/bottle) 基本營養素™ (超級抗氧化劑、多種礦物質) (每瓶112粒)	30	\$ 75.00	\$ 83.30	\$ 100.00
100	HealthPak 100 (56 packets/carton) 健康套裝100 (每盒56包) Each Packet: 2 Mega Antioxidant, 2 MultiMineral, 1 Active Calcium Plus, 1 AO Booster. 每包含:2粒超級抗氧化劑, 2粒多種礦物質, 1粒活力鈣片, 1粒抗氧化強化劑	100	\$ 213.00	\$ 236.70	\$ 279.00
103	Mega Antioxidant (112 tablets/bottle) 超級抗氧化劑(每瓶112粒)	20	\$ 49.50	\$ 55.00	\$ 66.00
102	MultiMineral (112 tablets/bottle) 多種礦物質(每瓶112粒)	10	\$ 27.50	\$ 30.60	\$ 36.60
105	Usaninals (Essentials for Kids: 56 tablets/bottle) 兒童基本營養素(每瓶56粒)	8	\$ 20.00	\$ 22.20	\$ 26.60
<b>USANA Nutritionals - Optimizers</b> USANA 營養品 - 優化劑					
121	Active Calcium Chewable (112 tablets/bottle) 可嚼活力鈣(每瓶112粒)	15	\$ 34.00	\$ 37.80	\$ 45.00
120	Active Calcium Plus (112 tablets/bottle) 活力鈣片(每瓶112粒)	15	\$ 34.00	\$ 37.80	\$ 45.00
122	BiOmega (56 soft gelpcaps/bottle) <b>NEW FORMULA!</b> 活力奧米加(深海魚油) (每瓶56粒軟膠囊) <i>新配方!</i>	12	\$ 28.50	\$ 31.70	\$ 37.90
123	CoQuinone (56 soft gelpcaps/bottle) 心臟寶 (心臟力寶) (每瓶56粒軟膠囊)	25	\$ 67.00	\$ 74.00	\$ 89.00
124	E-Prime (60 caps/bottle) E-保力(精華E) (每瓶60粒)	12	\$ 32.00	\$ 35.60	\$ 42.50
125	Garlic EC (60 tablets/bottle) 康蒜寶 EC (大蒜寶) (每瓶60粒)	8	\$ 22.75	\$ 25.30	\$ 30.25
126	Ginkgo-PS (120 tablets/bottle) 銀杏葉-PS (銀杏葉-卵磷脂)(每瓶120粒)	25	\$ 59.00	\$ 65.60	\$ 78.50
135	HepaPlus (84 tablets/bottle) 舒肝寶(每瓶84粒)	25	\$ 49.95	\$ 55.40	\$ 66.50
127	OptOmega (237ml) 健康油 (每瓶237毫升)	8	\$ 20.50	\$ 22.80	\$ 27.00
128	Palmetto Plus for Men (30 soft gelpcaps/bottle) 保列健(男寶)(每瓶30粒軟膠囊)	17	\$ 38.00	\$ 42.20	\$ 49.00
129	PhytElle for Women (90 tablets/bottle) 婦康寧 (女寶)(每瓶90粒)	17	\$ 38.00	\$ 42.20	\$ 49.00
130	Poly C (120 tablets/bottle) 礦物維生素C(每瓶120粒)	10	\$ 23.00	\$ 25.60	\$ 30.70
131	Procosamine II (120 tablets/bottle) 健絡寧®II(關節靈)(每瓶120粒)	15	\$ 39.00	\$ 43.30	\$ 52.00
133	Proflavanol (90 tablets/bottle) 葡萄籽精華	17	\$ 38.50	\$ 42.80	\$ 49.00
132	Proflavanol 90 'Extra-Strength' (56 tablets/bottle) 強力葡萄籽精華 90 (每瓶56粒)	35	\$ 68.00	\$ 75.60	\$ 89.00
136	Selenium 25 (180 tablets/bottle) 硒 25 (硒元素)(每瓶180粒)	3	\$ 7.50	\$ 8.30	\$ 10.00
134	Visionex (56 tablets/bottle) 視力寶 (衛視力)(每瓶56粒)	25	\$ 53.50	\$ 59.40	\$ 69.00
<b>USANA Nutritionals - Macro-Optimizers</b> USANA 營養品- 常量優化劑					
222	Fibery Bar, Iced Lemon (14 bars) 纖維吧 (檸檬) (14支)	15	\$ 35.00	\$ 38.90	\$ 46.70
220	Fibery Drink Mix, Almond Crème (462g) 纖維素 (杏仁奶油味) (462克)	15	\$ 34.00	\$ 37.40	\$ 45.00
221	Fibery Drink Mix, Peach Mango - Gluten Free (420g) 纖維素 - 不含麩質 (芒果水蜜桃味) (420克)	15	\$ 34.00	\$ 37.40	\$ 45.00
210	Nutrimeal Drink Mix, Dutch Chocolate (549g) 營養餐 (巧克力) (549克)	16	\$ 35.00	\$ 38.50	\$ 46.00
211	Nutrimeal Drink Mix, French Vanilla (549g) 營養餐 (法式奶油) (549克)	16	\$ 35.00	\$ 38.50	\$ 46.00
212	Nutrimeal Drink Mix, Wild Strawberry (549g) 營養餐 (野草莓) (549克)	16	\$ 35.00	\$ 38.50	\$ 46.00
232	Nutrition Bar, Oatmeal Raisin (14 bars) 燕麥葡萄乾, 營養吧 (14支)	20	\$ 47.00	\$ 52.50	\$ 62.50
230	Nutrition Bar, Peanut Butter Crunch (14 bars) 營養吧 (花生酥) (14支)	20	\$ 47.00	\$ 52.50	\$ 62.50
200	SoyaMax Protein Powder (406g) 大豆蛋白質粉 (406克)	15	\$ 41.00	\$ 45.60	\$ 54.70
<b>Sensé - Skin Care &amp; Personal Care</b> 護膚產品&個人護理					
302	Daytime Protective Emulsion with Sunscreen (38ml) 日間修護抗曬乳液	25	\$ 52.00	\$ 57.80	\$ 69.00
306	Eye Nourisher (12ml) 柔潤收緊眼霜	15	\$ 31.00	\$ 34.40	\$ 39.00
300	Gentle Daily Cleanser (120ml) 柔潤補濕潔面乳	12	\$ 29.00	\$ 32.20	\$ 39.00
301	Hydrating Toner (120ml) 柔潤補濕爽膚水	10	\$ 25.00	\$ 27.80	\$ 33.00
303	Night Renewal (38ml) 柔潤修護晚霜	25	\$ 52.00	\$ 57.80	\$ 69.00
305	Perfecting Essence (30ml) 完美活肌精華	35	\$ 70.00	\$ 77.80	\$ 89.00
307	Rice Bran Polisher (75ml) 稻米纖維磨砂膏	10	\$ 25.00	\$ 27.80	\$ 33.00
308	Nutritious Crème Masque (75ml) 活力滋養面膜	13	\$ 29.00	\$ 32.20	\$ 39.00
304	Serum Intensive (30ml) 深層美肌精華	30	\$ 59.00	\$ 65.60	\$ 79.00
391	Body Polishing Gloves (pair) 沐浴擦身手套	1	\$ 6.70	\$ 7.40	\$ 9.00
311	Energizing Shower Gel (240ml) 清爽深層沐浴露	8	\$ 22.00	\$ 24.40	\$ 29.00
314	Firming Body Nourisher (225ml) 絲柔緊膚露	15	\$ 34.00	\$ 37.80	\$ 45.00
315	Intensive Hand Therapy (60ml) 滋養潤手乳液	8	\$ 20.00	\$ 22.20	\$ 27.00
312	Revitalizing Shampoo (250ml) 修護營養洗髮露	8	\$ 23.00	\$ 25.60	\$ 30.00
313	Nourishing Conditioner (250ml) 修護營養護髮露	10	\$ 26.00	\$ 28.90	\$ 32.00
320	<b>Sensé Prelude 5</b> 精美護膚樣品 Gentle Daily Cleanser 15ml, Hydrating Toner 15ml, Daytime Protective Emulsion 8ml, Night Renewal 8ml and Perfecting Essence 5ml. 柔潤補濕潔面乳 15ml, 柔潤補濕爽膚水 15ml, 日間修護抗曬乳液 8ml, 柔潤修護晚霜 8ml, 完美活肌精華 5ml.	10	\$ 26.50	\$ 29.40	\$ 35.30
325	<b>Sensation</b> 精選版旅行套裝 (包括所有個人護理系列) Energizing Shower Gel 30ml, Firming Body Nourisher 30ml, Revitalizing Shampoo 30ml and Nourishing Conditioner 30ml. 清爽深層沐浴露 30ml, 絲柔緊膚露 30ml, 修護營養洗髮露 30ml, 修護營養護髮露 30ml.	8	\$ 26.00	\$ 28.90	\$ 35.00
<b>USANA Dental Care</b> USANA 口腔保健					
399	USANA Toothpaste (Net Wt. 128g) USANA 牙膏 (淨重128克)	6	\$ 14.70	\$ 16.30	\$ 19.55

ITEM # 產品編號	DESCRIPTION 產品名稱	AUTOSHIP		ORDER		RRP 零售價
		SVP 銷售額分數	RICE 自動訂購價	VALUE 會員價	PRICE	
<b>USANA Nutritional &amp; Macro-Optimizers Packs</b> USANA 營養品和常量優化劑套裝						
163	<b>Basic Pack</b> 基本套裝 <i>Essentials, Active Calcium Plus, BiOmega, Procosamine II, Proflavanol, Poly C, Peach Mango Fibergy.</i> 改進後基本營養素、活力鈣錠片、活力奧米加、健齡寧®II(關節靈)、葡萄糖精華、礦物維生素C、纖維素(芒果水蜜桃味)	100	\$ 229.00	\$ 254.40	\$ 305.30	
104	<b>Body Rox</b> (6 Pack) 青少年營養素(六瓶套裝)	55	\$ 139.00	\$ 154.40	-	
161	<b>Couples Pack</b> 二人套裝-2瓶基本營養素-2瓶葡萄糖精華-1瓶纖維素(芒果水蜜桃味) <i>Essentials (2), Proflavanol (2), Peach Mango Fibergy (1).</i> 改進後基本營養素2、葡萄糖精華2、纖維素(芒果水蜜桃味) 1	100	\$ 239.00	\$ 265.60	\$ 318.70	
101	<b>Essentials (12 Pack)</b> 改進後基本營養素™ 12瓶套裝 <i>Not available on initial order.</i>	200	\$ 700.00	\$ 777.00	-	
222	<b>Iced Lemon Fibergy Bar</b> (6 Pack) 纖維糖(檸檬)(六盒套裝)	59	\$ 165.00	\$ 183.30	-	
213	<b>Nutrimeal Bulk Pouches (30 Pack)</b> 營養餐組合包裝(30包裝) <i>10 x Dutch Chocolate, 10 x French Vanilla, 10 x Wild Strawberry.</i> 10袋巧克力營養餐、10袋法式奶油營養餐、10袋野草莓營養餐	30	\$ 100.00	\$ 110.00	\$ 130.00	
232	<b>Oatmeal Raisin Nutrition Bar</b> (6 Pack) 燕麥葡萄乾、營養糖(六盒套裝)	75	\$ 225.00	\$ 248.00	\$ 309.00	
127	<b>OptOmega</b> (2 Pack) 健康油(2瓶套裝)	10	\$ 35.00	\$ 38.90	\$ 47.00	
230	<b>Peanut Butter Crunch Nutrition Bar</b> (6 Pack) 花生酥味營養糖(六盒套裝)	75	\$ 225.00	\$ 250.00	-	
131	<b>Procosamine II</b> (12 Pack) 健骨寧(關節靈)(12瓶套裝)	75	\$ 270.00	\$ 297.00	-	
133	<b>Proflavanol</b> (6 Pack) 葡萄糖精華(6瓶套裝)	100	\$ 210.00	\$ 231.00	-	
132	<b>Proflavanol 90 Extra Strength</b> (6 Pack) 強力葡萄糖精華 90(6瓶套裝)	200	\$ 375.00	\$ 412.50	-	
132	<b>Proflavanol 90 Extra Strength</b> (12 Pack) 強力葡萄糖精華 90(12瓶套裝)	150	\$ 535.00	\$ 588.50	-	
251	<b>RESET Variety Kit (Single)</b> 健康重整(什錦套裝(單個)) <i>15 x single serving Nutrimeal Shake pouches, (5 x each Dutch Chocolate, Wild Strawberry, French Vanilla), 5 x single Peanut Butter Crunch Nutrition Bars, 5 x single Iced Lemon Fibergy Bars, 10 x HealthPak 100 packets, RESET DVD &amp; Program Guide, RESET Magnet.</i> 15個單包營養餐袋(5袋巧克力營養餐、5袋法式奶油營養餐、5袋野草莓營養餐)、5支花生酥營養糖、5支檸檬纖維糖、10x健康套裝100包裝、RESET DVD計劃指南、RESET標誌磁片。	50	\$ 125.00	\$ 138.00	\$ 165.00	
251	<b>Reset Variety (4 Pack)</b> <i>60 x single serving Nutrimeal Shake pouches, (20 x each Dutch Chocolate, Wild Strawberry, French Vanilla), 20 x single Peanut Butter Crunch Nutrition Bars, 20 x single Iced Lemon Fibergy Bars, 40 x HealthPak 100 packets, 4 x RESET DVD &amp; Program Guide, 4 x RESET Magnet.</i> 一客營養餐(20袋法式奶油營養餐、20袋巧克力營養餐、20袋野草莓營養餐)、20支花生酥營養糖、20支檸檬纖維糖、40x健康套裝100包裝、4XRESET DVD計劃指南、4XRESET標誌磁片	150	\$ 450.00	\$ 495.00	-	
136	<b>Selenium 25</b> (6 Pack) 硒 25 (硒元素)(六瓶套裝)	10	\$ 35.00	\$ 38.90	-	
105	<b>Usanimals</b> (6 Pack) 兒童基本營養素(六瓶套裝)	30	\$ 95.00	\$ 105.60	-	
† Bulk pack not available on Autoship & designed for retail purposes, not personal use. ‡ 該套裝的設計目的是為了零售，不是為了個人使用；不得以自動訂貨方式購買。						
<b>Sensé Packs</b> 護膚套裝系列						
351	<b>Sensé Basic Pack</b> 基本套裝 <i>Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal</i> 柔潤補濕潔面乳、柔潤補濕爽膚水、日間修護抗曬乳液、柔潤修護晚霜	60	\$ 140.00	\$ 155.00	\$ 185.50	
351	<b>Sensé Basic (4 Pack)</b> 基本4件套裝 <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Daytime Protective Emulsion (4), Night Renewal (4)</i> 柔潤補濕潔面乳4、柔潤補濕爽膚水4、日間修護抗曬乳液4、柔潤修護晚霜4	125	\$ 425.00	\$ 472.00	-	
350	<b>Sensé Deluxe Facial Care Pack with Perfecting Essence</b> 面部護理特級套裝配完美活肌精華 <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Perfecting Essence, Daytime Protective Emulsion and Night Renewal</i> 柔潤補濕潔面乳、柔潤補濕爽膚水、稻米纖維磨砂膏、活力滋養面膜、柔潤收緊眼霜、完美活肌精華、日間修護抗曬乳液、柔潤修護晚霜	100	\$ 225.00	\$ 250.00	\$ 300.00	
350	<b>Sensé Deluxe Facial Care Pack with Serum Intensive</b> 面部護理特級套裝配深層美肌精華 <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Serum Intensive, Daytime Protective Emulsion and Night Renewal</i> 柔潤補濕潔面乳、柔潤補濕爽膚水、稻米纖維磨砂膏、活力滋養面膜、柔潤收緊眼霜、完美活肌精華、日間修護抗曬乳液、柔潤修護晚霜	100	\$ 225.00	\$ 250.00	\$ 300.00	
350	<b>Sensé Deluxe (4 Pack) with Perfecting Essence</b> 家用4件套裝配完美活肌精華 <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Perfecting Essence (4), Daytime Protective Emulsion (4) and Night Renewal (4)</i> 柔潤補濕潔面乳4、柔潤補濕爽膚水4、稻米纖維磨砂膏4、活力滋養面膜4、柔潤收緊眼霜4、完美活肌精華4、日間修護抗曬乳液4、柔潤修護晚霜4	200	\$ 620.00	\$ 688.00	\$ 826.00	
350	<b>Sensé Deluxe (4 Pack) with Serum Intensive</b> 家用4件套裝配深層美肌精華 <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Serum Intensive (4), Daytime Protective Emulsion (4) and Night Renewal (4)</i> 柔潤補濕潔面乳4、柔潤補濕爽膚水4、稻米纖維磨砂膏4、活力滋養面膜4、柔潤收緊眼霜4、完美活肌精華4、日間修護抗曬乳液4、柔潤修護晚霜4	200	\$ 620.00	\$ 688.00	\$ 826.00	
354	<b>Sensé Hair &amp; Body Pack</b> 護理頭髮和體膚套裝 <i>Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher and Intensive Hand Therapy</i> 修護營養洗髮露、修護營養護髮露、清爽深層沐浴露、絲柔緊膚露、滋養潤手乳液	40	\$ 99.00	\$ 110.00	\$ 130.00	
315	<b>Sensé Intensive Hand Therapy</b> (12 Pack) † Sensé滋養潤手乳液(12件套裝) †	50	\$ 180.00	\$ 198.00	-	
320	<b>Sensé Prelude 5</b> (6 Pack) 精美護膚樣品(6件套裝)	50	\$ 132.50	\$ 147.10	\$ 176.50	
320	<b>Sensé Prelude 5</b> (20 Pack) † 精美護膚樣品(20件套裝) †	40	\$ 279.00	\$ 309.70	\$ 371.60	
320	<b>Sensé Prelude 5</b> (50 Pack) † 精美護膚樣品(50件套裝) †	0	\$ 499.00	\$ 498.40	\$ 598.10	
325	<b>Sensé Sensation</b> (6 Pack) Sensé精選版旅行套裝(6件套裝)	40	\$ 130.00	\$ 144.45	-	
325	<b>Sensé Sensation</b> (20 Pack) † Sensé精選版旅行套裝(20件套裝) †	40	\$ 279.00	\$ 310.00	-	
325	<b>Sensé Sensation</b> (50 Pack) † Sensé精選版旅行套裝(50件套裝) †	0	\$ 449.00	\$ 499.00	-	
360	<b>Sensé Shower Pack</b> 清爽深層沐浴露套裝 <i>Revitalizing Shampoo, Nourishing Conditioner and Energizing Shower Gel</i> 修護營養洗髮露、修護營養護髮露、清爽深層沐浴露	25	\$ 63.00	\$ 69.00	\$ 84.00	
† Bulk pack not available on Autoship & designed for retail purposes, not personal use. ‡ 該套裝的設計目的是為了零售，不是為了個人使用；不得以自動訂貨方式購買。						

ITEM #	DESCRIPTION	SVP	AUTOSHIP PRICE	ORDER VALUE	PRICE	RRP
產品編號	產品名稱	銷售額分數	自動訂購價	會員價	零售價	
<b>Product Sales Aids 產品輔銷手冊&amp;輔銷品</b>						
504	Essentials Brochure (14 Pack) 基本營養素產品小冊子 (14份裝)	-	\$ 4.50	-	-	
504	Essentials Brochure (28 Pack - 2 x 14 Packs) 基本營養素產品小冊子(28 28本裝-2 X 14本裝)	-	\$ 8.00	-	-	
502	Product Information Book (Single) 產品說明書 (單本裝)	-	\$ 4.50	-	-	
502	Product Information Book (5 Pack) 產品說明書 (5本裝)	-	\$ 21.50	-	-	
523	RESET Brochure & Postcard (14 Pack) 健康重整小冊子&明信片 (14份包裝)	-	\$ 13.95	-	-	
505	Sensé Catalogue (Single) Sensé目錄 (單)	-	\$ 1.50	-	-	
505	Sensé Catalogue (14 Pack) Sensé目錄(十件裝) (10本)	-	\$ 15.00	-	-	
505	Sensé Catalogue (28 Pack - 2 x 14 Packs) Sensé產品介紹 (28 28本裝-2 X 14本裝)	-	\$ 25.00	-	-	
568	Sensé DVD (Single) Sensé DVD 光碟 English/Chinese/French/Spanish options on DVD. 在光盤上可選擇英文/中文/法文/西班牙文	-	\$ 5.00	-	-	
568	Sensé DVD (25 Pack) Sensé DVD 光碟 (25碟) English/Chinese/French/Spanish options on DVD. 在光盤上可選擇英文/中文/法文/西班牙文	-	\$ 79.95	-	-	
568	Sensé DVD (50 Pack) Sensé DVD 光碟 (50碟) English/Chinese/French/Spanish options on DVD. 在光盤上可選擇英文/中文/法文/西班牙文	-	\$ 119.95	-	-	
799	Sensé Retail Bag (25 Pack) Sensé零售袋 (25本)	-	\$ 8.50	-	-	
<b>Accessory Items 輔助品</b>						
752	Blender Bottle 精美拌和瓶子	-	\$ 11.00	\$ 12.20	\$ 14.60	
769	Pill Box 丸劑盒子	-	\$ 4.50	\$ 5.00	\$ 6.00	
760	Sensé Mirror Sensé 鏡子	-	\$ 7.00	\$ 7.80	\$ 9.30	
390	Sensé Travel Bag Sensé 旅行袋	-	\$ 32.00	\$ 35.60	\$ 42.60	
<b>TRUE WEALTH 真正的財富</b>						
<b>Starter Kits 創業套裝</b>						
450	Business Development System 創業系統套裝** BDS Binder, True Wealth Booklet, Sensé Catalogue, Product Information Book, Health & Freedom Newspaper, Health & Freedom Flip Chart, BDS insert, eBDS, BDS Ruler, Price List, Receipt Book 創業套裝活頁夾、真正的財富小冊子(單本)、 Sensé 小冊子(單本)、產品說明書(單本)、健康與自由報(一份)、健康與自由翻頁圖片、普通創業套裝、電子版創業套裝、創業套裝劃線板、價目表、收據本。	-	\$ 85.00	-	-	
650	Business Development System Binder 創業系統套裝皮包	-	\$ 18.00	-	-	
SA450	Business Development System Insert 創業系統套裝加插資料(英文/中文)	-	\$ 25.00	-	-	
451	eBDS** 電子版創業套裝**	-	\$ 19.95	-	-	
**All new Associates are required to purchase a BDS or eBDS from USANA at the time of their enrolment. BDS & eBDS also includes: 3 free cycles of Online Business Services (To qualify for Online Business Services you must remain on a monthly 100SVP Autoship). **新直銷商需要在註冊加入USANA的同時訂購BDS或eBDS, 包括: 3個免費“網上業務管理”周期 (需要保持100分自動訂貨以便啟動這項服務)。						
<b>Business Packs 創業套裝系列</b>						
401	<b>3 Business Centre - Business Builder Kit</b> 三個生意中心創業套裝 HealthPak 100, Essentials, Active Calcium Plus, BiOmega, Poly C, Proflavanol 90 Extra Strength, Nutrimeal Bulk Pouches (30 pk), RESET Variety Kit, Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal, Perfecting Essence, Energizing Shower Gel, Revitalizing Shampoo, Nourishing Conditioner, Firming Body Nourisher, Body Polishing Gloves, Health & Freedom Newspaper (14 pk English), Product Information Book (single English), Sensé Catalogue (14 pk), Health & Freedom DVD, USANA Difference DVD, Sensé DVD, Blender Bottle, 10 cycles Income Maximizer. Sponsor receives a Commission Fast Start Bonus of \$247.50 AU. 保薦人每售出一套該套裝, 便會得到\$247.50澳元的快速起步獎金。	500	\$ 1,295.00	-	-	
404	<b>Professional Pack</b> 堅信者創業套裝 2 x HealthPak 100, 2 x Essentials, Body Rox, Usanimals, Active Calcium Plus, BiOmega, Poly C, Procosamine II, Proflavanol 90 Extra Strength, Nutrimeal Bulk Pouches (30 pk), Peach Mango Fibergy, 2 x RESET Variety Kit, Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal, Perfecting Essence, Energizing Shower Gel, Revitalizing Shampoo, Nourishing Conditioner, Firming Body Nourisher, Intensive Hand Therapy, Natural Toothpaste, Health & Freedom Newspaper (14 pk English), Product Information Book (single English), Essentials Brochure (14 pk), Sensé Catalogue (14 pk), Health & Freedom DVD, USANA Difference DVD (14 pk), Sensé DVD, Blender Bottle, 10 cycles Income Maximizer, 2 x Meeting Passes (Meeting passes are only valid for 12 months and can only be redeemed for International and Asia Pacific Conventions and Celebrations only.)	1250	\$ 2,179.00	-	-	

ITEM #	DESCRIPTION	SVP	AUTOSHIP PRICE	ORDER VALUE PRICE	RRP
產品編號	產品名稱	銷售額分數	自動訂購價	會員價	零售價
<b>Business Sales Aids 輔銷品</b>					
550	<b>Health &amp; Freedom DVD (14 Pack) 健康與自由DVD (14 盤裝)</b> <i>English/English with Chinese Subtitles. 健康與自由影碟英文+中文字幕 (14盒裝)</i>	-	\$ 39.00	-	-
501	Health & Freedom Flip Chart 健康與自講解圖表	-	\$ 8.00	-	-
500	Health & Freedom Newspaper (14 Pack) 健康與自由報紙 (14本裝)	-	\$ 19.00	-	-
500	Health & Freedom Newspaper (28 Pack) 健康與自由報紙 (28本裝)	-	\$ 34.00	-	-
500	Health & Freedom Newspaper (56 Pack) 健康與自由報紙 (56本裝)	-	\$ 63.00	-	-
640	<b>Health &amp; Freedom PresentationPro ANZ</b> 澳紐地區健康與自由演講專業工具 <i>English/Chinese 英文/中文</i>	-	\$ 79.95	-	-
824	<b>Income Maximizer™</b> 網上業務管理™	-	\$ 29.00	-	-
585	True Wealth Booklet (5 Pack) 真正的財富手冊 (5本)	-	\$ 8.00	-	-
585	True Wealth Booklet (25 Pack) 真正的財富手冊 (25本)	-	\$ 35.00	-	-
585	True Wealth Booklet (50 Pack) 真正的財富手冊 (50本)	-	\$ 53.00	-	-
551	<b>True Wealth DVD (Single)</b> 真正的健康DVD光碟 (單) <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (單盒裝)</i>	-	\$ 5.00	-	-
551	<b>True Wealth DVD (25 Pack)</b> 真正的健康DVD光碟 (25只裝) <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (25盒裝)</i>	-	\$ 79.95	-	-
551	<b>True Wealth DVD (50 Pack)</b> 真正的健康DVD光碟 (50只裝) <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (50盒裝)</i>	-	\$ 119.95	-	-
552	<b>USANA Difference DVD (14 Pack)</b> 與眾不同的USANA DVD 光碟 (14 張) <i>English/English with Chinese Subtitles 英語 / 英語 + 中文字幕</i>	-	\$ 39.00	-	-
507	USANA Magazine (5 Pack) USANA雜誌 (5本裝)	-	\$ 10.00	-	-
<b>Business Support Materials 表格, 收據&amp;價格表</b>					
509	Associate Application Forms (10 Pack) 直銷商申請表格	-	\$ 1.90	-	-
591	Autoship Forms (10 Pack) 自動訂購申請表格	-	\$ 2.50	-	-
495	Preferred Customer Forms (10 Pack) 優惠顧客申請表格	-	\$ 2.50	-	-
590	Product Order Forms (10 Pack) 產品訂購表格	-	\$ 2.40	-	-
511	Retail Receipt Pad 零售收據簿	-	\$ 3.50	-	-
593	Tax Invoice Receipt Pad 稅務發票	-	\$ 4.95	-	-
<b>Other Languages 其他語言</b>					
450	Business Development System Chinese 業務發展系統(中文)** <i>BDS Binder, True Wealth Booklet, Sensé Catalogue, Product Information Book, Health &amp; Freedom Newspaper, Health &amp; Freedom Flip Chart, BDS insert, eBDS, BDS Ruler, Price List, Receipt Book</i> 創業套裝活頁夾、真正的財富小冊子 (單本)、Sensé 小冊子(單本)、產品說明書(單本)、健康與自由報紙(一份)、健康與自由網頁圖片、普通創業套裝、電子版創業套裝、創業套裝劃線板、價目表、收據本。	-	\$ 85.00	-	-
451	eBDS** 電子版創業套裝**	-	\$ 19.95	-	-
501	Health & Freedom Flip Chart Chinese 健康 & 自由講解圖表(中文)	-	\$ 8.00	-	-
500	Health & Freedom Newspaper Chinese (14 Pack) 中文健康與自由報紙 (14 份)	-	\$ 19.00	-	-
500	Health & Freedom Newspaper Chinese (28 Pack) 中文健康與自由報紙 (28 份)	-	\$ 34.00	-	-
500	Health & Freedom Newspaper Chinese (56 Pack) 中文健康與自由報紙 (56份)	-	\$ 63.00	-	-
640	<b>Health &amp; Freedom PresentationPro ANZ</b> 澳紐地區健康與自由演講專業工具 <i>English/Chinese 英文/中文</i>	-	\$ 79.95	-	-
502	Product Information Book Chinese (Single) 中文 產品說明書 (單本裝)	-	\$ 4.50	-	-
502	Product Information Book Chinese (5 Pack) 中文 產品說明書 (5本裝)	-	\$ 21.50	-	-
585	True Wealth Booklet Chinese (5 Pack) 真正的財富手冊 (5本)	-	\$ 8.00	-	-
585	True Wealth Booklet Chinese (25 Pack) 真正的財富手冊 (25本)	-	\$ 35.00	-	-
585	True Wealth Booklet Chinese (50 Pack) 真正的財富手冊 (50本)	-	\$ 53.00	-	-
550	<b>Health &amp; Freedom DVD (14 Pack) 健康與自由DVD (14 盤裝)</b> <i>English/English with Chinese Subtitles. 健康與自由影碟英文+中文字幕 (14盒裝)</i>	-	\$ 39.00	-	-
568	<b>Sensé DVD (Single) Sensé DVD 光碟</b> <i>English/Chinese/French/Spanish options on DVD. 在光碟上可選擇英文/中文/法文/西班牙文</i>	-	\$ 5.00	-	-
568	<b>Sensé DVD (25 Pack) Sensé DVD 光碟 (25碟)</b> <i>English/Chinese/French/Spanish options on DVD. 在光碟上可選擇英文/中文/法文/西班牙文</i>	-	\$ 79.95	-	-
568	<b>Sensé DVD (50 Pack) Sensé DVD 光碟 (50碟)</b> <i>English/Chinese/French/Spanish options on DVD. 在光碟上可選擇英文/中文/法文/西班牙文</i>	-	\$ 119.95	-	-
551	<b>True Wealth DVD (Single)</b> <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (單盒裝)</i>	-	\$ 5.00	-	-
551	<b>True Wealth DVD (25 Pack)</b> <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (25盒裝)</i>	-	\$ 79.95	-	-
551	<b>True Wealth DVD (50 Pack)</b> <i>English/Mandarin/Cantonese/French/Spanish options on DVD. 真正的健康DVD光碟 (50盒裝)</i>	-	\$ 119.95	-	-
552	<b>USANA Difference DVD (14 Pack)</b> 與眾不同的USANA DVD 光碟 (14 張) <i>English/English with Chinese Subtitles. 英語 / 英語 + 中文字幕</i>	-	\$ 39.00	-	-

\*\*All new Associates are required to purchase a BDS or eBDS from USANA at the time of their enrolment. BDS & eBDS also includes: 3 free cycles of Online Business Services (To qualify for Online Business Services you must remain on a monthly 100SVP Autoship). \* 新直銷商需要在註冊加入USANA的同時訂購BDS或eBDS, 包括: 3個免費“網上業務管理”周期 (需要保持100分自動訂貨以便啟動這項服務)。

## ORDER, RETURN & EXCHANGE INFORMATION 澳洲直銷商訂購,退還,更換資料.

### Order Information 其它信息

Place new enrolments, orders and change your Autoship online at [www.usana.com](http://www.usana.com). No handling fee for orders placed online!

#### Shipping & Handling

Shipped Order (online order) \$9.00\* - handling fee waived on online orders only. Shipped Order (phone, fax or mail order) \$9.00\* shipping + \$3.00\* handling = \$12.00\*. WillCall order handling fee \$3.00\*

Australian Air Express is the shipping carrier for all Australian deliveries

WillCall orders may be picked up Monday to Friday 9.00am - 5.00pm (AEST). All WillCall Applications and Orders must be placed by 4.30pm (AEST)

**USANA Customer Service - Phone:** 02 9842 4600 **Toll Free Phone:** 1800 670 126 **Fax:** 1800 670 127  
**USANA Customer Service Email:** [custservanz@usana.com](mailto:custservanz@usana.com) **ANZ Technical Services Email:** [techservanz@usana.com](mailto:techservanz@usana.com)

**Customer Service Centre Hours of Operation:** Monday to Friday 7.30am - 6.00pm (AEST)

**USANA Australia Pty Ltd** 9 Columbia Way Baulkham Hills, NSW 2153. ABN: 92 077 828 230

請在網上處理新加入, 訂購和更改自動訂貨在網上[www.usana.com](http://www.usana.com) 加入, 額外訂貨或更改自動訂貨無須付手續費。

#### 運費與手續費

產品運費 (網上訂購) \$9.00\* - 網上訂購免收手續費 產品運費 (電話、傳真或者郵購) \$9.00\*\* + 手續費 \$3.00 = \$12.00\* 門市部訂購收取手續費\$3.00\*

澳大利亞航空快遞公司為所有澳大利亞產品購買者郵寄產品

門市部提取產品的時間為: 星期一至星期五的上午9:00 - 下午5:00 (東部時間) 下午4:30以後, 門市部不再辦理新加入和產品訂購手續

USANA顧客服務部 電話: 02 9842 4600 熱線: 1800 670 126 訂購傳真: 1800 670 127 客戶服務電郵: [custservanz@usana.com](mailto:custservanz@usana.com) 澳紐客戶技術服務電郵: [techservanz@usana.com](mailto:techservanz@usana.com)

客戶服務時間: 星期一至星期五的上午7:30 - 下午6:00

## Returns & Exchanges Policies 退貨&換貨政策

### ASSOCIATES

**Policy 7.2.3 in Policies and Procedures:** If an Associate elects to cancel his/her Associateship during the thirty (30) day period immediately following his/her enrolment, USANA will refund 100% of the price of the BDS and all products purchased as part of an Associate's initial order (excluding shipping) provided that the BDS and products are resaleable.

**Policy 7.3 in Policies and Procedures:** After the initial order, an Associate may return to USANA products, including promotional materials and sales aids, purchased within the past twelve (12) months for a refund of ninety percent (90%) of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition, unless otherwise required by law. Note that merchandise is NOT resaleable if it is not listed in the current USANA price list or there are less than three (3) months shelf life remaining (by reference to the expiry date). Returns that result in refunds in excess of 100 points will result in the termination of the Associates or Preferred Customer Agreement. Moreover, USANA may deduct from the amount of the refund any commissions or bonuses the Associate may have received as a result of the products that he/she is returning.

**Exchanges:** An Associate may choose to exchange their product that was purchased within the past 12 months at a nominal cost. An exchange fee of \$5.50\*, a handling fee of \$3.00\* & a shipping fee of \$9.00\* is applicable to exchanges. Exchanges processed at WillCall will not incur a shipping fee.

### PREFERRED CUSTOMERS

USANA offers Preferred Customers a 100% 30-day money back guarantee on their initial (first) order. If for any reason the Preferred Customer is dissatisfied with any USANA product, he/she may return the product within 30 days for a replacement, exchange or full refund.

After the initial order, a Preferred Customer may return to USANA products, including promotional materials and sales aids, purchased within the past twelve (12) months for a refund of ninety percent (90%) of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition, unless otherwise required by law. Note that merchandise is NOT resaleable if it is not listed in the current USANA price list or there are less than three (3) months shelf life remaining (by reference to the expiry date). Returns that result in refunds in excess of 100 points will result in the termination of the Associates or Preferred Customer Agreement. Moreover, USANA may deduct from the amount of the refund any commissions or bonuses the Associate may have received as a result of the products that he/she is returning.

**Exchanges:** A Preferred Customer may choose to exchange their product that was purchased within the past 12 months at a nominal cost. An exchange fee of \$5.50\*, a handling fee of \$3.00\* & a shipping fee of \$9.00\* is applicable to exchanges. Exchanges processed at WillCall will not incur a shipping fee.

### RETAIL CUSTOMERS OF USANA ASSOCIATES

**Policy 7.2.1 in Policies and Procedures:** USANA obligates its Associates to honour the Company's 100%, unconditional, 30-day, money-back guarantee to all Retail Customers. If for any reason a Retail Customer is dissatisfied with any USANA product, he/she may return the product to the Associates from whom the product was purchased within thirty (30) days from the date of purchase for a replacement, exchange, or full refund of the purchase price. If the Retail Customer requests a refund, the Associates who sold the product to the Retail Customer must immediately refund the Retail Customer's purchase price. (Retail Customers must return merchandise to the Associates who sold it to them; USANA will not accept returned merchandise directly from Retail Customers.) The Associates, in turn, should complete a Customer Product Return Form and forward the form along with the original sales receipt and returned merchandise to USANA within ten (10) days of the Customer's return. USANA will then replace the returned merchandise with like product and ship it to the Associates. All retail customers must be provided with a copy of an official USANA sales receipt at the time of the sale.

### 直銷商

**政策與程序第7.2.3章:** 如果直銷商選擇在加入後30天之內退出,而你退回的產品和直銷創業套裝是能夠從新出售的情況下, USANA公司會給予100%退款。(運費除外)

**政策與程序第7.3章:** 第一次訂貨以後, 直銷商可以在12月之內以90%原價的價錢將其貨品(其中包括促銷材料和銷售輔助資料)退回(不包括手續費和郵費)。所退貨品必須保存良好, 仍可再次出售。如果所退貨品已經不在USANA公司目前的銷售清單,或者所退貨品之有效期不足3個月(參照貨品有效期), 將被視為不可再銷售之貨品,不能退。所退貨品款項達到或者超過100分,將導致<直銷商協議>或者<優惠顧客協議>的終止。USANA公司將從所退的款項中扣除直銷商可能已經從這些所退貨中得到的佣金和獎金。

**換貨:** 直銷商可以在訂購產品的12個月之內, 換取與該產品同等價值的其它產品。

在進行產品交換時, 須繳付\$5.50元換貨費, \$3.00元手續費和\$9.00元運費。直銷商在門市部內進行產品交換時, 免付運費。

### 優惠顧客

如果優惠顧客在購買產品首30天之內你所訂的(第一個訂單)有任何不滿意,USANA公司給予你們100%三十天退款保證。你可以\*換貨,替換或退還

第一次訂貨以後, 優惠顧客可以在12月之內以90%原價的價錢將其貨品(其中包括促銷材料和銷售輔助資料)退回(不包括手續費和郵費)。所退貨品必須保存良好, 仍可再次出售。如果所退貨品已經不在USANA公司目前的銷售清單,或者所退貨品之有效期不足3個月(參照貨品有效期), 將被視為不可再銷售之貨品,不能退。所退貨品款項達到或者超過100分,將導致<直銷商協議>或者<優惠顧客協議>的終止。USANA公司將從所退的款項中扣除直銷商可能已經從這些所退貨中得到的佣金和獎金。

**換貨:** 優惠顧客可以在訂購產品的12個月之內, 換取與該產品同等價值的其它產品。

在進行產品交換時, 須繳付\$5.50元換貨費, \$3.00元手續費和\$9.00元運費。優惠顧客在門市部內進行產品交換時, 免付運費。

### 零售顧客

**政策與程序第7.2.1條款:**USANA公司要求直銷商們誠實地遵守公司對零售顧客制定的30天之內100%、無條件的退貨、如數找回貨品款項的政策。無論任何原因, 如果某零售顧客對USANA產品不滿意, 他/她可以在購得此產品的30天之內將其退給出售這些(些)產品的直銷商, 要求更換產品或者退回貨款。如果零售顧客要求退款, 出售本產品的直銷商要立即按原價將貨款如數退還給顧客。(零售顧客必須將要退的產品退給出售本產品的直銷商USANA公司不直接接受零售顧客的直接退貨)。直銷商在接到零售顧客退貨的10日之內將填寫好的<顧客產品退貨表>、原始收據、和所退產品一併寄往USANA公司。USANA將以同類產品更換之, 郵寄給直銷商。在零售產品時, 必須向所有零售顧客提供正式的USANA公司收據。

\*Prices include GST. \*價格包含銷售稅

